



Service Group Fundraising Overview

Introduction

We're RCB Enterprises, Inc, the food and beverage company of the Rochester Red Wings.

The Red Wings own and operate their own in-house food & beverage department, which includes suites, picnics, on-site catering and the concession stands on the concourse.

We take pride in our food & beverage operations and we would like to extend an invitation to your group to join our team, raise funds for you group and have a little fun.

What We Are Looking For

We are looking to help non-profit service groups raise funds for their respective goals. You can make this happen by working one or more of our concession stands at any event at Frontier Field and by organizing a group outing to a Red Wings game. We would ask your group to commit to a minimum of six games per season, with the maximum being up to you.

Of the dates you choose to staff a stand, we ask that you choose at least:

- One day game (Monday-Friday)
- Two games in late August
- One September playoff game if the Red Wings Qualify

Before You Begin, You Will Need.....

1. A desire to raise funds for your group.
2. To provide the staff-volunteers from your organization-ready to work for your cause, with the highest standards of customer service in mind. (4-20 Volunteers numbers vary per location)
3. Your group must also provide the following documents.
 - a. A certificate stating your group's non-profit status (501c(3) certificate)
 - b. A Certificate of Insurance naming

- i. RCB Enterprises, Inc
 - ii. Monroe County
 - iii. Greater Rochester Sports Authority
 - iv. Greater Rochester Outdoor Sports Facility, Inc.
 - v. Rochester Community Baseball, Inc. as co-insured.
- c. The Certificate of Insurance must provide the following limits:
- i. General Liability \$1,000,000 or General Liability \$1,000,000 with an Excessive/Umbrella policy for \$4,000,000
- d. Internal Revenue Service Form W-9

Why Is This A Good Deal For You?

- You can make money for your group! Your group will earn anywhere from 6%-10% of the stand's Net Profit. We provide the entire product, equipment and the training you will need. You just bring the energy and enthusiasm.
- Working games at Frontier Field can bring added publicity for your group.
- A donation of time and energy is a good way for people of limited finances to contribute to worthwhile causes.
- Working the games is fun. It's fun to work with old friends and make new ones. You will not believe how fast the time goes by and you cannot beat the atmosphere.