



2019 LOOKOUTS HOSPITALITY & ENTERTAINMENT

(423) 267-2208 • LOOKOUTS.COM

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CHATTANOOGA LOOKOUTS
AT&T FIELD
201 POWER ALLEY
CHATTANOOGA, TN 37402
(423) 267-2208 • LOOKOUTS.COM







MENU

All-you-can-eat picnic service in the Picnic Pavilion begins 15 minutes after the gates open and concludes 30 minutes after first pitch.

Hot dogs
Hamburgers
Potato salad
Coleslaw
Baked beans
Home fried chips
Ice cream sandwiches
Soft drinks and water
Beer and wine available

OPTIONAL ADD-ONS (PRICE PER PERSON)

Chicken tenders \$2.00
Hot wings \$2.00
Grilled chicken \$2.00
BBQ pulled pork \$2.00
Any three options \$5.00



INCLUDES TICKET & BUFFET
Starts at \$22.00

PICNIC PAVILION



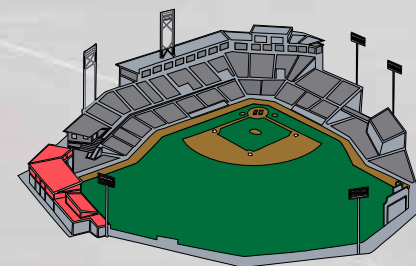
Located atop the right field wall, the Picnic Pavilion offers a great perspective on game action and sweeping views of downtown Chattanooga and the Tennessee River. The Picnic Pavilion provides table seating under the shade of our large roof and bleacher seats for great views of the game, and is the largest group area at the ballpark.

FEATURES

Minimum: 50 Guests • Maximum: 300 Guests
(Min. Group size for exclusivity: 160 Guests)

Provides shaded area with tables and chairs along with a great view of the action.

Group recognition on the AT&T Field video board and a public address announcement welcoming your group to the ballpark



"We have held our Client Appreciation Party with the Lookouts for the past two years and it has been a wonderful experience both times. The staff is extremely accommodating to all of our needs and helps us plan the event to maximize our ROI. The large covered pavilion makes our Client Appreciation Party a success because it allows us to have over 250 guests, have dinner together, easily socialize with one another, take pictures, and more. We have had such a great experience with the Lookouts that we plan on having our party there every year!"

Paula McDaniel, Owner/Operator of The Paula McDaniel Group

A \$1,100 deposit is required within 30 days of booking • Deposit covers the minimum to reserve the area • Children 3 & over require a ticket

BUDWEISER PARTY DECK



The Budweiser Party Deck is located along the third base line. The Deck has two shaded levels with table and chair seating. Fans on the Deck have a unique field level view of the game as well as space to relax and mingle with co-workers, friends and family.

FEATURES

Minimum: 25 Guests • Maximum: 150 Guests
(Min. Group size for exclusivity: 80 Guests)

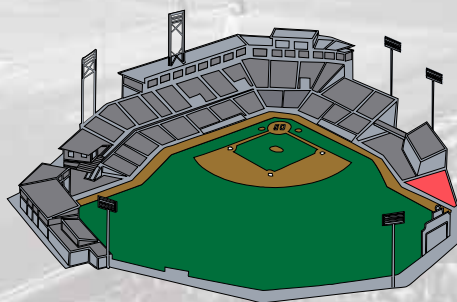
Provides shaded tables for your group throughout the game.

A relaxed atmosphere to mingle with friends while putting you close to all the on-field play.

Group recognition during the game.

"2019 will be our 8th year to host client appreciation events at Lookouts games. Lookouts staff makes it an easy event to organize, and many of our clients look forward to it each year."

Matt Wiseman Waypoint Financial Partners, LLC AXA Advisors, LLC



MENU

All-you-can-eat picnic service on the Budweiser Party Deck begins 15 minutes after the gates open and concludes 30 minutes after first pitch.

Hot dogs
Hamburgers
Potato salad
Coleslaw
Baked beans
Home fried chips
Ice cream sandwiches
Soft drinks and water
Beer and wine available

OPTIONAL ADD-ONS (PRICE PER PERSON)

Chicken tenders \$2.00
Hot wings \$2.00
Grilled chicken \$2.00
BBQ pulled pork \$2.00
Any three options \$5.00



INCLUDES TICKET & BUFFET
Starts at \$22.00



THE LOUNGE

MENUS

All-you-can-eat food service in the Lounge begins 30 minutes prior to game time and concludes at the end of the 5th inning. Choose one menu:

BALLPARK FAVORITES

Hot Dogs • Hamburgers
Bratwursts • Grilled chicken breasts
Baked beans • Coleslaw • Salad
Home fried chips • Dessert

BBQ FEAST

Pulled pork • BBQ wings
Beef brisket • Macaroni & cheese
Coleslaw • Dessert

MEXICAN FIESTA

Chicken & beef • Tacos & tortillas
Cheese • Sour cream • Salsa • Lettuce
Jalapeños • Mexican rice • Black beans
Dessert



INCLUDES TICKET & BUFFET

All Fans \$40 per person
Includes beer & wine (21 & over)

All Fans \$32 per person
*Beer and wine not included,
but available at additional cost*



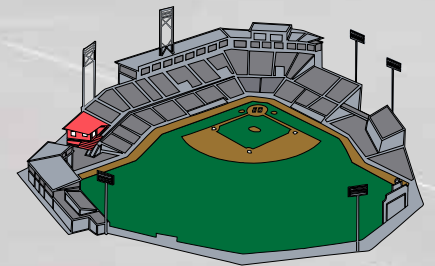
This all-inclusive area, located down the first base line, provides great views of all the action on the field. The Lounge features an indoor, climate-controlled space along with two outdoor patios, private restrooms, and menu options to please every guest.

FEATURES

Minimum: 25 Guests • Maximum: 100 Guests
(Min. Group size for exclusivity: 60 Guests)

Private restrooms for Lounge guests only.

Additional options include domestic draft beer and wine until the 7th inning.

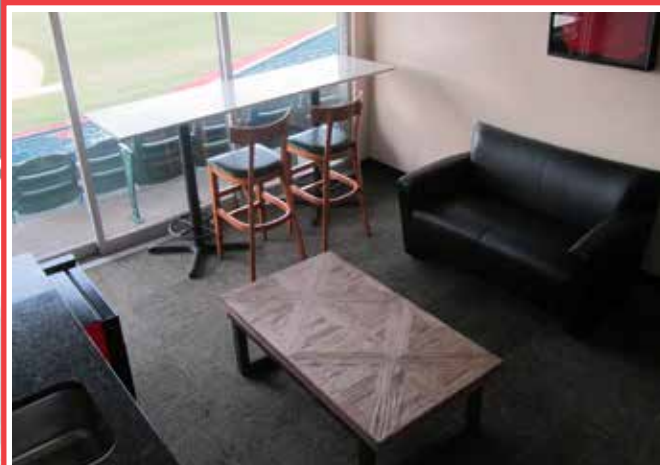


"We rented The Lounge in August, and it was a great place for a group gathering. A huge, air-conditioned room and the unlimited buffet was great. Then we moved outside to the patio to watch the game as the sun set and enjoyed the ambiance. Well worth every penny."

Mike Royal, American Rental Association

An \$800 deposit is required within 30 days of booking • Deposit covers the minimum to reserve the area • Children 3 & over require a ticket

KILLEBREW'S KORNER & LOOKOUTS LOFT



Located on the suite level, Killebrew's Korner and the Lookouts Loft each provide an intimate, private setting to entertain at the ballpark. These suites offer indoor, air-conditioned space, as well as outdoor seats. Each space also comes inclusive of food, allowing you to enjoy the game for one simple, hassle-free, price.

KILLEBREW'S KORNER FEATURES

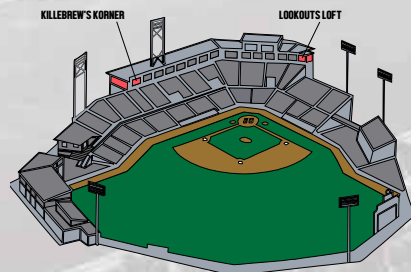
Tickets for 14 guests.

Prime location on the first base side of the suite level.

Indoor and outdoor seats with view of the game.

Sliding doors that give guests the choice of a climate-controlled environment or open-air ballpark experience.

Flat screen television.



LOOKOUTS LOFT FEATURES

Tickets for 32 guests.

Prime location on the third base side of the suite level.

Indoor and outdoor seats with view of the game.

Sliding doors that give guests the choice of a climate-controlled environment or open-air ballpark experience.

Flat screen television.

KILLEBREW'S KORNER MENU

This area includes a *preset* menu:

- 24 Chicken tenders
- 8 Hot dogs
- 8 Hamburgers
- Macaroni & cheese
- 18 Soft drinks
- 6 Bottled waters
- One gallon of tea

LOOKOUTS LOFT MENU

All-you-can-eat menu includes:

- Jumbo hot dogs with chili & coleslaw
- Hamburgers
- Wings platter
- Veggie tray
- Macaroni & cheese
- Baked beans
- Popcorn & peanuts
- Dessert
- Soda, tea & water



KILLEBREW'S KORNER

Up to 14 Guests \$495

Add up to 6 tickets and food \$30 each

LOOKOUTS LOFT

Up to 32 Guests \$975

Add up to 6 tickets and food \$30 each

Killebrew's Korner:
A \$100 deposit is required within 30 days of booking

No Outside Food or Beverage.
Children 3 & over require a ticket.

Lookouts Loft:
A \$250 deposit is required within 30 days of booking



LUXURY SUITES

SEASON PACKAGES

The Lookouts offer suite plans to suit any need and budget. Ranging from a 5-game package to a full 70-game season plan, a suite package allows your company to reserve its own, private, space at the ballpark at a discounted price.

Full season plan	\$12,500 (70 games)
1/2 season plan	\$6,500 (35 games)
1/4 season plan	\$3,500 (17 games)
10-game plan	\$2,650 (6 premium games, 4 weeknights)
7-game plan	\$1,960 (4 premium games, 3 weeknights)
5-game plan	\$1,500 (3 premium games, 2 weeknights)

Premium nights are Thursdays, Fridays, Saturdays, and holidays

Weeknights are Sunday-Wednesday, excluding holidays



LUXURY SUITES

Up to 24 Guests \$375
Add. Tickets (max. 6) \$9 each



Nightly rental of a suite at AT&T Field provides the perfect spot to entertain at the ballpark. Each suite comes with 24 game tickets and offers air-conditioned, indoor space as well as outdoor seats. Pre-order a food package or place your order on game day from the suite wait staff.

FEATURES

Tickets for 24 guests.

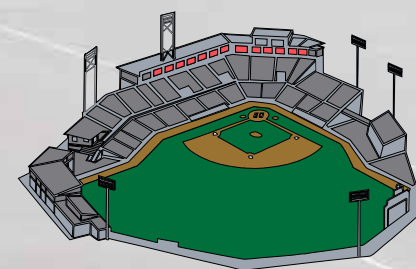
Prime location on the third base side of the suite level.

Indoor and outdoor seats with view of the game.

Sliding Doors that give guests the choice of a climate-controlled environment or an open-air ballpark experience.

Flat screen television.

Ability to pre-order food from our on-site caterer.



"In our business, customer service comes first and you did just that. The food, the service, and the great seats were amazing. All the people who took part in taking care of us were outstanding. Everything we asked for, we received and all went above and beyond the call of duty. Thanks for making this a most pleasant experience and we look forward to a continuing partnership with you and the Lookouts in the coming year."

Hugh Giles, Carrier Transicold South

A \$100 deposit is required within 30 days of booking • Children 3 & over require a ticket • No outside food or beverage allowed.

GROUP OUTING OPTIONS



Group outings are the perfect way to enjoy a summer evening at AT&T Field. The Lookouts ensure your outing is a grand slam by making it affordable, easy, and fun! Whether your group is 25 friends or 1,000+ members of an organization, we have a place that can accommodate you and your guests!

FEATURES

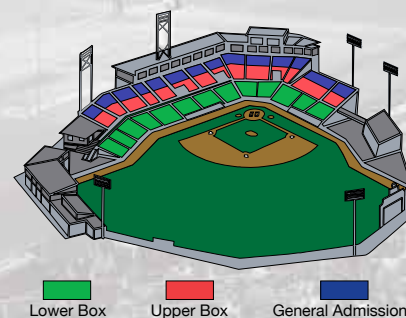
Special ticket prices for groups over 25 people.

Ability to secure seats before they go on sale to the general public.

Group recognition on the AT&T Field video board and a public address announcement welcoming your group to the ballpark.

Tickets provided in advance (no waiting in lines).

Add value to tickets or meal vouchers to your orders to enhance the experience of your guests.



"Card-Monroe Corp. has had several company outings with the Chattanooga Lookouts over the years. Our employees love the family atmosphere and the excitement of hometown baseball and I love how great the staff is at helping us set up the event. The Lookouts offer everything from a group picnic to meal vouchers to accommodate any group size. One of the best outings we had was when we took a group of managers and rented a sky box for the day. The managers are still asking when we are going to do that again!"
Melissa Moore, Human Resources Manager for Card-Monroe Corp.

TICKET PRICE BREAKDOWN

Seat Type	Day of Game	Advance Purchase	Groups of 25+
Lower Box	\$10	\$9	\$8
Upper Box	\$8	\$7	\$6
*Gen. Admission	\$7	\$6	\$5
* Kids (age 3-12 yrs)	\$5	\$4	\$4

Kids pricing available for general admission only

MEAL VOUCHER ADD-ONS

Concession Voucher Options	Add. Price
Pizza, popcorn & fountain drink	\$6.00
Hot dog, chips & fountain drink	\$5.00
Popcorn & fountain drink	\$4.00
Soft serve ice cream	\$3.50



ADDED VALUE

Load your tickets with a dollar value built into the bar code. Not only do they provide entry to the ballpark, but Loaded Tickets can include additional credits to purchase food, drinks, and merchandise simply by scanning your ticket.



FUNDRAISING

TIPS FOR SUCCESSFUL FUNDRAISING:

The most successful fundraising efforts are from groups that include a Lookouts ticket to a designated game as part of registration.

Make the most out of your organization's event by working with your personal Lookouts representative to generate collateral, sell tickets in advance and create event day incentives.

Lookouts fundraisers have no up-front costs to the organization. You pay for the tickets ordered after the organization collects the money. Tickets must be paid for by the date of the event.



A fundraising partnership with the Lookouts is a great way to raise money for your youth sports league, charity, non-profit or school team (minimum 100 tickets).

Purchase tickets for \$3.00 • Sell for \$5.00 each • Keep the \$2.00 profit on each ticket sold.

BONUS LEVELS FOR TICKET SALES

100 tickets	PA recognition & Logo on video board
250 tickets	Above plus kiosk on concourse
500 tickets	Above plus National Anthem & First Pitch <i>(based on availability)</i>
1000+ tickets	Above plus opportunity to rent the facility

"The Chattanooga Lookouts have hosted the Chattanooga Masons for four seasons with our own special night. The Lookouts go above and beyond in helping plan a special evening for our members and families. Every request we make to the lookouts is always met with enthusiasm and gracious smiles. We have been able to raise over \$6,000 in four years for our charity by working with this fantastic organization. If you want a night of pure enjoyment for your organization or company, then you should look no further than the Chattanooga Lookouts for your event!"
Justin Huggins, Chattanooga Masons

LITTLE LEAGUE PARTIES



YOUTH SPORTS PACKAGE

Bring your Youth Sports Team out to the ballpark for a night they will never forget! The package includes the opportunity to meet the team when your players take the field with the Lookouts for the National Anthem! Our youth sports packages also come with tickets, meal vouchers and speed pitch vouchers to make your team's experience memorable. Meal vouchers include a hot dog, chips, and a small drink.

FEATURES

Your players get to take the field with the Lookouts for the National Anthem.

25 Lower Box or General Admission tickets.

25 Hot Dog meal vouchers.

15 Speed Pitch vouchers.

Additional tickets and meal vouchers are available for purchase.



LOWER BOX PACKAGE

Up to 25 Fans \$325

Add. tickets \$8.00 each

Add. meal vouchers \$5.00 each

GENERAL ADMISSION PACKAGE

Up to 25 Fans \$225

Add. tickets & meal vouchers \$5.00 each

Maximum five teams on each night so reserve early!



BIRTHDAY PARTIES

HALL OF FAME PACKAGE

14 Suite Tickets in Killebrew's Korner
(a private room on the Suite level)

A preset menu (see page 6) is
prepared exclusively for your group

10 Speed Pitch Vouchers

One dozen cupcakes

Birthday Inning & Announcement

An autographed baseball

Customized birthday invitations

Up to six additional tickets available

PACKAGE COST: \$535

MVP PACKAGE

10 Lower Box Tickets
(additional tickets: \$9.00 each)

10 Meal Vouchers (hot dog, chips, fountain drink)
(additional vouchers: \$5.00 each)

10 Speed Pitch Vouchers

One dozen cupcakes

Birthday Inning & Announcement

An autographed baseball

Customized birthday invitations

PACKAGE COST: \$200

ALL STAR PACKAGE

15 General Admission Tickets
(additional tickets: \$5.00 each)

15 Meal Vouchers (hot dog, chips, fountain drink)
(additional vouchers: \$5.00 each)

PA Announcement

Birthday invitations

PACKAGE COST: \$150



Looking to have your birthday out at AT&T Field? The Lookouts offer three unique birthday packages to help make it a party to remember. All packages include tickets to a game of your choice, customized birthday invitations & a Happy Birthday announcement during the game.

MEETING & EVENT SPACE



EXAMPLES OF AT&T FIELD EVENTS

Southern League All-Star Game
(2004 & 2014)

Homers for Heroes

CDSS Buddy Walk

Heart Walk

Hucks For Heroes

Girls Leadership Academy
Mentor Event

Camp Out to Stamp Out Hunger

Company Softball & Kickball Games

Corporate Batting Practice

Kids on the Block

"Do the Derby" Fundraiser

Junior League Chili Cook-Off

CORE Safety Group
Continuing Education

UTC Campus Recreation
Awards Banquet

Lululemon Sweat Collective

Dinner on the Field

Greek Life Mixers

Letter of Intent Signings

Corporate Meetings

Fitness Classes

Weddings

AT&T Field is not only a great place to watch Lookouts baseball, but also a great place to host your event. Our facility boasts numerous versatile spaces ranging from small climate controlled meeting rooms to large open air spaces. We have experience hosting charity walks, fundraising events, dinners, business meetings, reunions, weddings, rehearsals, receptions and various other events. Our staff is committed to helping you find the perfect fit for your event. To learn more about what AT&T Field has to offer, contact a Lookouts representative today at (423) 267-2208.



SEASON TICKET PLANS



LOWER BOX SEASON TICKETS

The closest seats to the field, you'll feel like you're part of the action. Full backed, theater chairs with arm rests and cup holders.

\$445

UPPER BOX SEASON TICKETS

One of the best ways to guarantee great seats and the benefits of being a season ticket holder. Full backed, theater chairs with arm rests and cup holders.

\$345

GENERAL ADMISSION SEASON TICKETS

The most affordable way to enjoy all 70 home games.

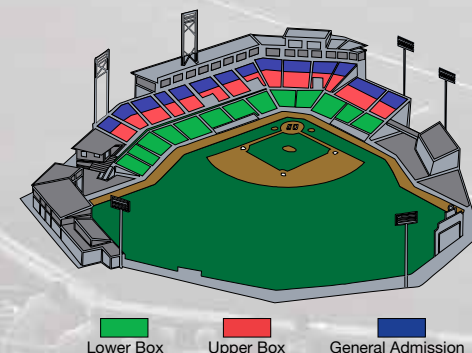
\$295



FEATURES

- Same seats for every game
- 20% off in Team Store
- Season Ticket Holder picnic
- Ballpark entry 30 minutes early
- Exchange unused tickets for general admission tickets
- Entry into the park 30 minutes before gates open

Get the best seats, every time, all the time! With 70 exciting home games, becoming a season ticket holder is an affordable way to enjoy professional baseball in the heart of downtown Chattanooga all summer long. With recent ballpark improvements and great new & returning promotions, this will be the Lookouts' best season ever!



MINI-PLANS



LOOKOUTS MINI-PLANS

21-Game Plan \$160

14-Game Plan \$110

7-Game Plan \$56

Love the Lookouts but can't catch every game? Mini-Plans let you lock-in the same great seats for 7, 14, or 21 games. Choose a package that includes our best promotions of the year or build your own unique plan. These customizable plans are a great way to experience Lookouts baseball!

FEATURES

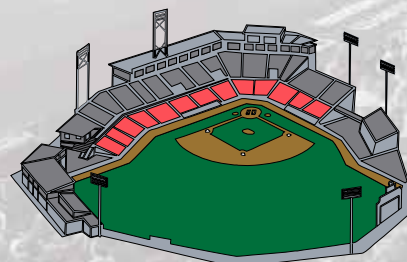
Ability to create your own custom ticket plan

Great Lower Box seats for every game

20% off the individual gameday ticket price

Never waste a ticket! Exchange your tickets up to 24 hours prior to a game using our exclusive Mini Plan ticket exchange program

Personal Lookouts Ticket Manager to answer all your questions



LOOKOUTS 2019 SCHEDULE

APRIL

SUN	MON	TUE	WED	THU	FRI	SAT
				MTG 6:15 pm	MTG 7:15 pm	MTG 7:15 pm
7 MTG 2:15 pm	8 MTG 7:15 pm	9	10 @JXN	11 @JXN	12 @JXN	13 @JXN
14 @JXN	15 MIS 7:15 pm	16 MIS 7:15 pm	17 MIS 7:15 pm	18 MIS 7:15 pm	19 MIS 7:15 pm	20 @TNS
21 @TNS	22 @TNS	23 @TNS	24 @TNS	25 BLX 7:15 pm	26 BLX 7:15 pm	27 BLX 7:15 pm
28 BLX 2:15 pm	29 BLX 11:15 am	30				

MAY

SUN	MON	TUE	WED	THU	FRI	SAT
			@BIR	@BIR	@BIR	@BIR
5 @BIR	6 TNS 7:15 pm	7 TNS 7:15 pm	8 TNS 7:15 pm	9 TNS 7:15 pm	10 TNS 7:15 pm	11 PNS 7:15 pm
12 PNS 2:15 pm	13 PNS 7:15 pm	14 PNS 7:15 pm	15 PNS 11:15 am	16 @BLX	17 @BLX	18 @BLX
19 @BLX	20 @BLX	21	22 BIR 7:15 pm	23 BIR 7:15 pm	24 BIR 7:15 pm	25 BIR 7:15 pm
26 BIR 6:15 pm	27 @JXN	28 @JXN	29 @JXN	30 @JXN	31 @JXN	

JUNE

SUN	MON	TUE	WED	THU	FRI	SAT
						@JXN
2 MOB 5:15 pm	3 MOB 7:15 pm	4 MOB 7:15 pm	5 MOB 7:15 pm	6 MOB 7:15 pm	7 @TNS	8 @TNS
9 @TNS	10 @TNS	11 @TNS	12 @MTG	13 @MTG	14 @MTG	15 @MTG
16 @MTG	SOUTHERN LEAGUE ALL-STAR BREAK			20 BIR 7:15 pm	21 BIR 7:15 pm	22 BIR 7:15 pm
23 BIR 2:15 pm	24 BIR 7:15 pm	25 TNS 7:15 pm	26 TNS 11:15 am	27 TNS 7:15 pm	28 TNS 7:15 pm	29 TNS 7:15 pm
30 @JAX						

JULY

SUN	MON	TUE	WED	THU	FRI	SAT
	@JAX	@JAX	@JAX	JXN 6:15 pm	JXN 7:15 pm	JXN 7:15 pm
7 JXN 2:15 pm	8 JXN 7:15 pm	9 JXN 7:15 pm	10	11 @BLX	12 @BLX	13 @BLX
14 @BLX	15 @BLX	16 @BLX	17	18 JAX 7:15 pm	19 JAX 7:15 pm	20 JAX 7:15 pm
21 JAX 2:15 pm	22 @BIR	23 @BIR	24 @BIR	25 @BIR	26 @BIR	27 TNS 7:15 pm
28 TNS 2:15 pm	29 TNS 7:15 pm	30 TNS 7:15 pm	31 TNS 7:15 pm			

AUGUST

SUN	MON	TUE	WED	THU	FRI	SAT
				@MTG	@MTG	@MTG
4 @MTG	5 @MTG	6	7 JXN 7:15 pm	8 JXN 7:15 pm	9 JXN 7:15 pm	10 JXN 7:15 pm
11 JXN 2:15 pm	12	13 @PNS	14 @PNS	15 @PNS	16 @PNS	17 @PNS
18 @MOB	19 @MOB	20 @MOB	21 @MOB	22 @MOB	23 MTG 7:15 pm	24 MTG 7:15 pm
25 MTG 2:15 pm	26 MTG 7:15 pm	27 MTG 7:15 pm	28	29 @MIS	30 @MIS	31 @MIS

SEPTEMBER

SUN	MON	TUE	WED	THU	FRI	SAT
1 @MIS	2 @MIS	3	4	5	6	7

ALL GAME TIMES SUBJECT TO CHANGE.

CHATTANOOGA LOOKOUTS
AT&T FIELD
201 POWER ALLEY
CHATTANOOGA, TN 37402
(423) 267-2208 • LOOKOUTS.COM



- Lower Box
- Upper Box
- General Admission
- Beer Garden
- Picnic Pavilion *
- Lounge *
- Killebrew's Korner *
- Lookout Loft *
- Luxury Suites *
- Budweiser Party Deck *

* Group Rental Areas