



2019 Danville Braves Sales & Operations Trainee (intern)

Start Date: 5/1/2019

Job Description:

The Danville Braves are owned and operated by the Atlanta Braves and play in The Appalachian League (Advanced Rookie). The Danville Braves Trainee Program is designed for applicants who are interested in pursuing a career in professional sports. Each year, the program attempts to hire ambitious, intelligent and creative candidates with diverse backgrounds who are able to work in all aspects of the business from May to September. Last year, the Danville Braves hired candidates from Washington, Kansas and Pennsylvania. This position not only provides valuable experience in the day-to-day operations of a professional sports franchise, but it can give individuals the opportunity to build a strong networking opportunities with members of the sports industry. The individuals who participate in this program are paid hourly, but are not entitled to benefits (i.e. insurance, vacation, etc.).

General Requirements for all Trainee positions:

- College graduate (preferred), Bachelors or Masters, with a GPA of at least a 3.0 at graduation.
- Work at least 37.5 hours a week.
- Excellent written, verbal and communication skills.
- Proficiency in Microsoft Office (Word, Power Point and Excel).
- Customer service oriented; excellent executive presence; ability to work long hours, weekends and holidays.

Sales & Operations Trainee Position Description:

- Assist with individual, season, and group ticket sales.
- Assist with planning and executing promotional schedule and events.
- Manage on-field entertainment and pre-game ceremonies on gamedays.
- Track and distribute promotional items in stadium.
- Inventory control and packaging online merchandise orders.
- Assist with facility management and other areas as needed.

Sales & Operations Trainee Experience Desired:

- College degree in Sports Marketing or Business (preferred).
- Work related experience in executing live promotions and entertainment.
- Ticket sales experience a plus.
- Excellent verbal, written, and leadership skills.
- A teachable, punctual and self-motivated attitude.

Submit resume with a list of three (3) references to: danvillebraves@braves.com

Mail: Danville Braves, Attn: Trainee Program, PO Box 378, Danville, VA 24543

The Atlanta Braves are an Equal Opportunity Employer.